

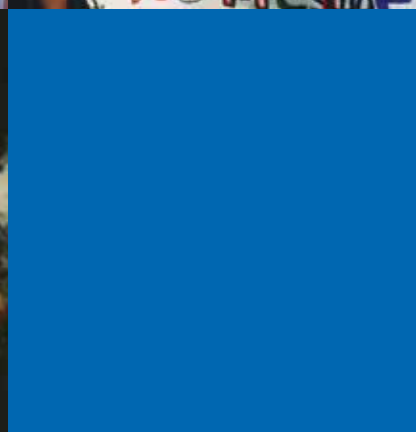


Montgomery County Coalition
for the Homeless

Annual Report

July 1, 2009 - June 30, 2010

Celebrating 20 Years
1990 - 2010



Dear Friends,

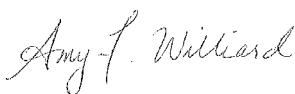
Last year, along with many partners, we celebrated the 20th anniversary of the Montgomery County Coalition for the Homeless (MCCH). It was amazing to reflect on the twenty years that MCCH has worked tirelessly to solve housing crises and end homelessness in our community. Indeed, thousands of men, women and children have been touched by MCCH and the people that deliver the critical services. We hope that you will enjoy the visual timeline of our history in this report.

As we commemorated this milestone, we reflected on the energy and spirit of those who make up MCCH, meaning the people we serve, staff, volunteers, donors, and community partners. We were thrilled to honor a handful of key partners at our 20th anniversary celebration. But there are many more people who were part of this movement to not only serve people experiencing homelessness in our community, but to educate others as to the need, and later, to mobilize efforts to actually end homelessness. It is truly remarkable what our community has accomplished together.

In addition to honoring our anniversary, fiscal year 2010 was another banner year for MCCH in terms of service delivery. We served 1,569 homeless and formerly homeless men, women and children in our programs. Despite the challenging economic climate, we were able to expand several of our housing programs. The Home First program now permanently houses more chronically homeless individuals and the Partnership for Permanent Housing provides housing for more families and single adults. We also expanded the stock of affordable housing through Coalition Homes with the acquisition and renovation of two more buildings to provide housing for homeless families and single adults. We held our third annual conference for providers and continued our advocacy leadership in the community. And speaking of community, record numbers of volunteers joined us in our mission. We are proud of our efforts and results – but know how much more there is to do to achieve our goals.

Our thanks to all of you. Indeed, you, along with others from the past twenty years, inspire us to continue the work of ending homelessness in Montgomery County.

Warmly,



Amy Williard
Chair, Board of Directors



Julie Maltzman
Interim Executive Director



FY10 Highlights

MCCH proudly **served 1,569 homeless and formerly homeless men, women and children** in fiscal year 2010. Continuing the pattern of innovation and expansion from the past, the year was characterized by growth and improvement in housing and critical support services for people experiencing homelessness.

This year, **146 households, including individuals and families, moved from emergency shelter and other temporary housing to more stable housing.** An increase over the previous fiscal year, this reflects MCCH's sustained commitment as an organization to permanent housing. It is also notable because sometimes clients moved into another MCCH program or Coalition Homes units that increased the critical housing stock for this population.

With quality support and services in our programs, **most residents successfully maintained housing** in FY10 (see following pages for results by program). This indication of housing stability is the bedrock of our commitment to the formerly homeless and the most important measure of success to MCCH.

We were able to provide **enhanced emergency shelter and critical services** to men experiencing homelessness in our community with the new Home Builders Care Assessment Center facilities. Additionally, our ability to house and serve people in need increased as we **expanded several housing programs** in fiscal year 2010. These expansions included the Home First program which now serves more chronically homeless single adults. Additional individuals and families were placed in units owned by Coalition Homes, an affiliate of MCCH that owns and manages permanent housing units for formerly homeless households. Finally, the Partnership for Permanent Housing program received funding to expand the number of households leaving homelessness for homes.

From year-round shelter to transitional and award-winning permanent housing, MCCH is a leading organization dedicated to preventing and ending homelessness as well as assisting those in need.

In FY10, MCCH provided:

- emergency shelter for 807 men;
- transitional housing for 24 families;
- transitional housing for 58 single adults;
- permanent supportive housing for 128 families; and
- permanent supportive housing for 216 single adults.

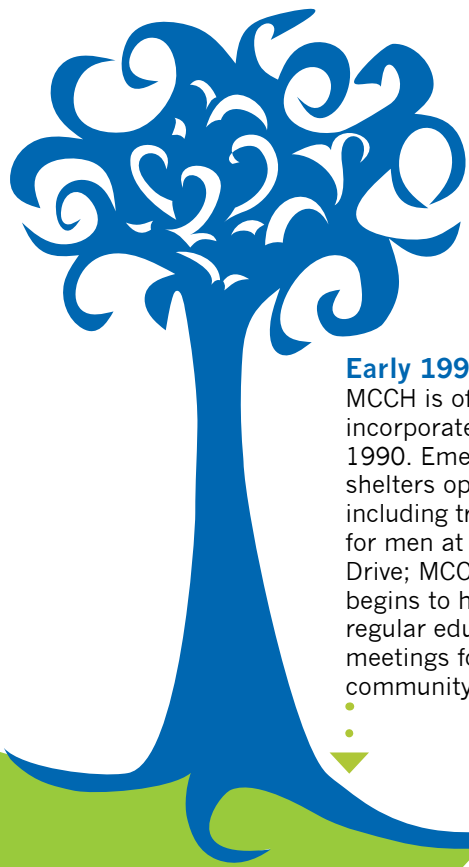
Our Mission

The Montgomery County Coalition for the Homeless leads the effort to end homelessness in our community by creating housing options, providing supportive services, and facilitating collaboration, education and advocacy based on the belief that every person is entitled to the dignity of a home.



Branching Out. Cultivating Change. Growing Community.

From our days as a group of congregations and advocates coming together to identify needs and provide services to the creation of multifaceted and professionalized programs and sites, MCCH continues to evolve as an innovative and determined leader in the effort to eliminate homelessness in Montgomery County.



Early 1990s
MCCH is officially incorporated in 1990. Emergency shelters open including trailers for men at Gude Drive; MCCH begins to hold regular educational meetings for the community.



1996 MCCH receives first federal grant to open three more Safe Havens houses, serving a total of 40; Sharan London hired as first full-time executive director.

1998 Men's Emergency Shelter begins operating year round; first Celebrating Partnerships held to honor volunteers and partners.



2002 MCCH releases 10-year plan to end homelessness; Hope Housing, permanent housing for individuals and families, opens with community partners.

Mid 1980s MCCH is established as a loose network.

1993 Laytonville Safe Havens opens for mentally ill women living on the streets.

1997 MCCH holds first ShelterWalk; MCCH pioneers the mini-walk associated with the Fannie Mae Help the Homeless walkathon with the MCPS Seneca Valley cluster.



2000 Men's Emergency Shelter state-of-the-art facility opens; MCCH shifts philosophy to ending homelessness and holds numerous community forums.

2003 Partnership for Permanent Housing (PPH) launched as County's pilot "housing first" program for 50 families; MCCH public service announcements first run on area radio stations.

In this timeline, what cannot be reflected is the pure human spirit of the people we serve; the selflessness and commitment of volunteers and staff; the countless hours behind each achievement; the generosity of donors; and the driving knowledge of all involved that we each have a responsibility to ensure that everyone in our community has a home.



2004 Seneca Heights Apartments (SHA) opens in a renovated motel, providing permanent housing for individuals and transitional housing for families in the same complex.

2006 Coalition Homes welcomes 8 tenants at Aurora Homes; County Council and DHHS work with MCCH to expand PPH.

2008 MCCH introduces the Creative Housing Initiative Pilot Project (CHIPP), permanent supportive housing for 16 homeless adults; Men's Emergency Shelter expands hours and day-time services; Montgomery County overhauls housing services as a result of MCCH's leadership and advocacy; Home First and PPH both expand to serve more people; Coalition Homes acquires 7 scattered site condos and townhouses, including first 3 family units.



2010 Coalition Homes-owned Lockney Apartments opens in Takoma Park.

2005 Coalition Homes, Inc. created as an affiliate organization that owns and manages property and acquires first 10 units for tenants at Gallery; MCCH selected as Freddie Mac "Hoops for the Homeless" beneficiary; SHA receives two major housing awards.



2007 Home First program launched with permanent supportive housing for 12 chronically homeless adults; First annual H.O.M.E. Conference provides education and training for service providers; The Freddie Mac Foundation awards \$800,000 grant for the PPH program, the largest private grant in MCCH history; Coalition Homes acquires 16 units with Ashmore Homes.

2009 Renovated Gude Drive Complex opens, including the expanded and renamed Home Builders Care Assessment Center and a new building for Adrienne's Safe Havens and MCCH administrative offices; PPH expands again to total over 180 households; Coalition Homes opens 4 family units and purchases a building in downtown Bethesda to convert into Personal Living Quarters.



Creative Housing Initiative Pilot Project (CHIPP)



- The Creative Housing Initiative Pilot Project (CHIPP), a pilot program, provides homeless individuals who were frequent users of the emergency medical and corrections systems with permanent housing and supportive services.
- In FY10 **CHIPP** served 17 participants and met the following program goals:
 - 94% developed critical new life skills.
 - 88% regularly engaged in a community activity or worked part-time.
 - 94% were able to independently manage their health care appointments and medication.
 - 82% with diagnoses of mental illness or substance abuse regularly attended treatment.
 - 100% received vital community services.

This was the first year that our year-round men's emergency shelter was known as the **Home Builders Care Assessment Center** (HBCAC). The 3780 square foot addition to the existing shelter, including medical exam rooms and a vocational lab, resulted in expanded services and programming. In addition to basic amenities such as showers, beds and dining facilities, the HBCAC provides case management and other supportive services.

During fiscal year 2010, 807 homeless men were served at the shelter, with the following accomplishments of note:

- 45,363 bed nights were provided.
- 230 men received daytime case management.
- 202 men were linked to supportive services in the community.
- 124 men moved to more stable housing.

This year, the HBCAC Back-to-Work program served 92 men, including 70 new participants, with vocational counseling and job training. Accomplishments included:

- 84% of program participants received job search assistance.
- 42% of participants obtained employment.
- 91% of participants received vocational assessments.
- 95% of participants who obtained employment received job retention services.



Home Builders Care Assessment Center (HBCAC)



Partnership for Permanent Housing (PPH)



In FY10, the **Partnership for Permanent Housing** (PPH) continued to change the lives of formerly homeless families and individuals. A collaborative program with county government, the Housing Opportunities Commission, and private foundations, and the county's pilot Housing First initiative, PPH combines the case management component of transitional housing programs with quicker access to permanent housing. Subsidized permanent housing and supportive services to homeless adults and families are provided in scattered sites throughout the county.

PPH served 124 families with children and 68 single adults in FY10. Accomplishments included:

Single Adults

- 13 single adults left homelessness and relocated into permanent housing by entering PPH.
- 75% of single adults maintained or increased their income since entering the program.
- 96% of single adults paid their rent on time.

Families

- 26 families left homelessness and relocated into permanent housing by entering PPH.
- 99% of families maintained stable, permanent housing.
- 94% of families made timely rental payments.
- 21% of families increased their income.

The Children

The well being and academic success of children in PPH families is of the utmost importance. Case managers discuss achievements and challenges with parents and assist them with developing positive working relationships with school officials in an effort to address any issues that may pose a barrier to academic success.

In FY10, PPH served a total of 178 school age children in 91 households.

- 91% of students demonstrated an improvement in school attendance after one year in the program and 94% advanced to the next grade level.
- 36% of children received recognition for academic achievement, sportsmanship, or community service.
- Fourteen students graduated from high school and 10 were accepted into colleges. Four of those students were awarded full or partial academic scholarships to various universities.





Hope Housing

Hope Housing provides permanent supportive housing to formerly homeless individuals and families with disabilities. This is accomplished with a vibrant partnership between MCCH and other community organizations. Community Ministries of Rockville, Interfaith Works, and Stepping Stones Shelter provide the direct services to the individuals and families, while MCCH manages operations and finances.

In FY10 Hope Housing served 61 people, including 51 single adults and 2 families consisting of 2 mothers and 8 children, including the following notable successes:

- 90% maintained housing stability.
- 78% increased income since entry into program.



MCCH's oldest program, **Safe Havens** has housed and served chronically mentally ill homeless adults since 1996. Safe Havens provides housing, case management, counseling, life skills development, and on-site psychiatric services with the goal of helping clients transition to a healthy life in permanent housing. Services are provided at four shared living facilities, located throughout the county.

In FY10, 58 clients were served and achieved the following successes with the Safe Havens program:

- 74% of clients who left the program moved into permanent housing.
- 88% of individuals placed in permanent housing last year remained housed for at least 1 year.
- 64% of individuals who entered with no income received benefits within 6 months.



Safe Havens



Seneca Heights Apartments (SHA)



Seneca Heights Apartments (SHA) is an award-winning, innovative program that combines housing, services and amenities. SHA provides permanent housing for 40 single adults in independent living quarters and transitional housing for 17 families as they prepare to move to a permanent home. All tenants receive on-site case management and social services as well as the opportunity to engage in a wide variety of community events and activities.

Fifty single adults and 24 families were served at SHA in FY10 and residents achieved the following:

Single Adults

- 98% of residents remained housed for a minimum of one year.
- 92% of residents paid their rent on time.
- 68% of residents participated in tenant council meetings.

Families

- 71% moved into permanent housing within two years.
- 84% participated in skill improvement activities.
- 87% paid their fees on time.

SHA FY10 Highlight: Six high school students living at SHA with their families attended a two-week residential program at the University of Maryland Baltimore campus. They experienced college searches, career planning, resume writing, financial aid, study skills and took two trips to visit colleges. Volunteer tutors at SHA facilitated access to this summer program.

Our **Home First** program provides permanent supportive housing for chronically homeless single adults. Residents of Home First are placed into permanent homes – in one-bedroom apartments or four-bedroom homes – and receive wraparound services to ensure that they remain housed.

In FY10 Home First successfully served 23 residents who achieved the following accomplishments:

- 83% retained their housing after one year.
- 65% regularly engaged in their community through employment, volunteering, or other events.
- 91% of participants successfully engaged in all case management and therapeutic care.



Home First

Independent Auditor's Report

To the Board of Directors
Montgomery County Coalition for the Homeless, Inc.
Rockville, Maryland

I have audited the accompanying statements of financial position of the Montgomery County Coalition for the Homeless, Inc., a not-for-profit organization, as of June 30, 2010 and 2009, and the related statements of activities and change in net assets, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Montgomery County Coalition for the Homeless, Inc.'s management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Montgomery County Coalition for the Homeless, Inc. as of June 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

In accordance with *Government Auditing Standards*, I have also issued my report dated December 30, 2010, on my consideration of the Montgomery County Coalition for the Homeless, Inc.'s internal control over financial reporting and my tests of its compliance with certain provisions of laws, regulations, contracts and grants. The purpose of the report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

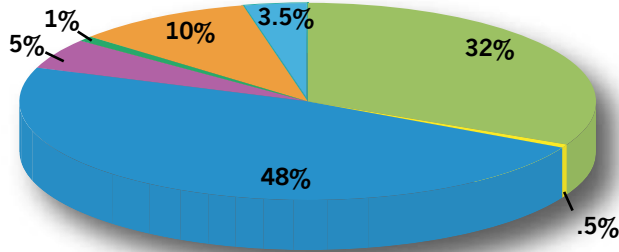
My audit was performed for the purpose of forming an opinion on the basic financial statements of the Montgomery County Coalition for the Homeless, Inc. taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments and Nonprofit Organizations*, and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves and other additional procedures in accordance with U.S. generally accepted auditing standards. In my opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



Rockville, Maryland
December 30, 2010

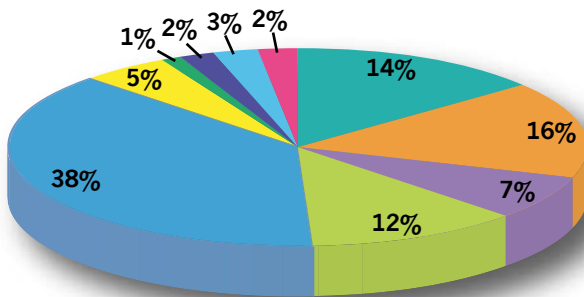
Summary of 2010 Revenue and Expenses

2010 Revenue



Govt. Grants and Contracts (\$7,015,151)	<ul style="list-style-type: none"> ■ Federal ■ State ■ Local 	<ul style="list-style-type: none"> \$2,818,812 \$48,000 \$4,148,399
■ Program Income		\$447,541
■ Foundations		\$863,311
■ Individuals, Corporations & Other Organizations		\$308,640
■ Interest & Other Income		\$66,726

2010 Expenses



■ Safe Havens	\$1,225,783
■ HBCAC	\$1,338,480
■ Hope Housing	\$601,709
■ Seneca Heights	\$1,015,133
■ PPH	\$3,238,257
■ Home First	\$415,483
■ CHIPP	\$110,880
■ Public Affairs	\$145,999
■ General & Administration	\$223,413
■ Fundraising	\$177,552

* The financial statements for the Montgomery County Coalition for the Homeless were audited by an independent auditor and are available in their entirety at the MCCH administrative offices.
 ** Approximately \$1,300,000 of in-kind income and expenses are not included in these figures.

Community Outreach and Advocacy at MCCH

People Made the Difference

Alongside our direct service programs for the homeless, MCCH advocates, educates and collaborates with a range of community partners. Throughout our twenty years, we've depended on many partners in our work to end homelessness in Montgomery County and it is the efforts of many that have truly made the difference for so many people in our community. Fiscal year 2010 was no exception.

Volunteers: In fiscal year 2010, over 604 volunteers gave 12,244 hours of service to our programs. Community volunteers brought over 73,000 meals to the Home Builders Care Assessment Center – an increase of more than 100% over fiscal year 2009! MCCH volunteers went above and beyond to provide these meals, as well as to prepare clients for employment, landscape at our sites, hold collection drives, assist in the office, and much more.

Community & Provider Education: MCCH continued to lead in advocacy and public education at the local levels around issues related to housing and homelessness. As a co-founder of the Safety Net Coalition, MCCH led advocacy efforts around local spending on vital services for the poor and vulnerable. We also raised awareness about homelessness through public service announcements heard by thousands of people on five area radio stations. We worked with eighteen public and private schools on mini-walks to benefit MCCH through the Fannie Mae "Help the Homeless" program and educational presentations to thousands of students were an important part of this work.

At MCCH's third annual H.O.M.E. (Helping Our Members through Education) Conference, 120 providers representing 20 different community agencies learned how to better serve homeless and formerly homeless clients.

Events: On March 3, 2010, almost 300 people commemorated the 20th anniversary of MCCH during Celebrating Partnerships 2010. We looked back through our history



"Twenty for Twenty" – Honorees at Celebrating Partnerships 2010

and honored 20 individuals and organizations who dedicated themselves to ensuring that everyone in our community has the dignity of a home. During the evening, five clients shared their stories of homelessness, emergency shelter and transitional housing which led to permanent supportive housing through our programs.

On May 2, 2010, many community members gathered to raise funds for MCCH's programs and awareness of homelessness at ShelterWalk 'n Roll in Rockville Town Square. This annual event was filled with fun, music and education for people of all ages.



Inside Mortgage Finance Publications Leads Off ShelterWalk 'n Roll

Donors

This list comprises cumulative giving between July 1, 2009 – June 30, 2010. We regret any error or omission, and ask that corrections be brought to our attention.

\$50,000 +

Anonymous
Fannie Mae Office of Community & Charitable Giving
Freddie Mac Foundation
Jim and Carol Trawick Foundation
World Bank Community Connections Fund

\$25,000 - \$49,999

Anonymous
Community Foundation for National Capital Region
The Eugene and Agnes E. Meyer Foundation
The Morris and Gwendolyn Cafritz Foundation
United Way of the National Capital Area
William S. Abell Foundation, Inc.

\$10,000 - \$24,999

Anonymous
BAE Systems, Inc.
Emergency Food & Shelter Program
The Pettit Companies

\$5,000 - \$9,999

GEICO Philanthropic Foundation
Inside Mortgage Finance Publications, Inc.
Kaiser Permanente
Shearman & Sterling LLP
TD Charitable Foundation
The Community Foundation for Montgomery County
The J. Willard and Alice S. Marriott Foundation
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\$2,500 - \$4,999

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